Profile

As an MSP, Dinoct handles sensitive data and operates within a complex digital landscape, maintaining a robust security posture and adhering to stringent compliance standards (e.g., HIPAA, SOC 2,etc). Regular internal security audits are a cornerstone of Dinoct's commitment to security and regulatory adherence.

Our security team struggled with time-consuming, error-prone manual assessments across diverse infrastructure. To boost efficiency and compliance, they created WorkOptix[™]AI which automates vulnerability scans, compliance checks and reporting, streamlining compliance and reducing manual effort.

Challenge

Before implementing WorkOptix[™]AI, Dinoct faced several significant obstacles when conducting security audits internally and for its clients. Common challenges, like report delays and error troubleshooting, diverted strategic focus. Some of the challenges are:

- 1. Disparate tooling led to 5-hour, error-prone manual audits.
- 2. Incomplete asset visibility from inconsistent, manual scanning across diverse environments.
- 3. High manual effort, error-prone analysis, and context switching led to a 12% false-positive rate, eight engineer-hours lost per quarter, and increased risk of missed vulnerabilities.
- Compliance checks were fragmented and manually performed across multiple frameworks like CIS and OWASP Top 10, leading to ongoing challenges.

Solution

To address these challenges, we developed WorkOptix[™]AI—an automated Python-based framework that unifies open-source scanners into a scheduled workflow, enabling full visibility and standardized audit reporting.

Key features include:

- The control hub automatically orchestrates each client's audit pipeline, executing vulnerability scans in parallel.
- A Python-based dynamic asset inventory module leverages AWS APIs for comprehensive metadata collection across all AWS accounts.
- A Unified Data Aggregation Engine consolidates outputs from multiple tools into a single, harmonized structure, standardizing severity labels and eliminating manual reconciliation.
- The Automated Report Generation Module populates templates with summaries, findings, compliance matrices, and trend charts.
- Completed reports are automatically uploaded to the repository, with stakeholders notified via email and Slack.
- WorkOptix[™]Al offers client-specific customizations with tailored Nessus scans, compliance checks, and a live dashboard for real-time updates and critical alerts.

How It Works

WorkOptix[™]Al's automated audit workflow follows a streamlined process:

- **Trigger:** Each quarter, the audit automatically triggers at 00:00 UTC on its first day..
- Asset Inventory Collection: Cloud asset metadata (EC2, RDS, IAM, S3, VPC) is retrieved across AWS accounts and stored centrally.
- Parallel Vulnerability Scans: Scans cover AWS accounts, servers, and external URLs, with all outputs standardized to JSON format.



- Intermediate Data Aggregation: The scan outputs are loaded, and the aggregation engine normalizes data for summary reporting.
- **Report Generation:** A preformatted Word template is populated with key insights, findings, and charts, then saved.
- Stakeholder Notification: Report links are shared with relevant teams via email and Slack notifications
- **Post-Audit Cleanup:** Temporary scan outputs are purged to control storage costs.

Benefits

Implementing WorkOptix[™]AI delivered significant advantages to Dinoct Inc. and its clients:

- **Boosted Efficiency:** Audits now take 60% less time (from 5 to 2 hours), and reports are compiled 83% faster (from 1.5 hours to just 15 minutes).
- Reduced Human Effort: Now only one engineer is needed instead of four, cutting context switching by 87% with a single, streamlined workflow.
- Enhanced Coverage & Accuracy: Automated system boosts asset scan coverage by 30% to 100%, slashes false positives by 75% (from 12% to 3%), and increases compliance checks by a remarkable 140%.
- **Consistency & Reliability:** Repeatable processes and centralized archiving ensure consistent policy coverage and simplified audit history retrieval.
- Scalability & Future-Proofing: The modular architecture allows for easy extension and integration of new tools or checks.
- Cost Savings: Reduced labor costs saved approximately \$2,500 per audit cycle. Faster scans also reduced runtime licensing fees and cloud compute charges.

Results

Result timeline:

- Manual Audits: Prolonged manual audits and 24-hour report delays significantly hindered urgent remediation.
- Using WorkOptix[™]AI: Automated system rapidly finished audit (in under 2 hours), instantly shared

reports, and initiated immediate remediation, reducing average patch time from 10 to 5 days

КРІ	Before (Manual)	After (Automated)	Improvem ent
Total Audit Duration	5 hours	2 hours	60% drop
Report Compilation Time	1.5 hours	0.25 hours	83% drop
Engineers Involved	4	1	75% drop
Scan Coverage (Assets Checked)	70%	100%	30% leap
False Positive Rate	12%	3%	75% drop
Compliance Checks Completed	5 policies	12 policies	140% leap

By delivering automated, reliable, and comprehensive security assessments, WorkOptix[™]AI has enabled Dinoct Inc. to strengthen client trust, reduce operational overhead, and expand its managed service offerings without increasing headcount.

